

EQUITY RESEARCH

UPDATE

Production | 22.05.2026, h. 18:30
Published | 25.05.2026, h. 07:00

ESPE

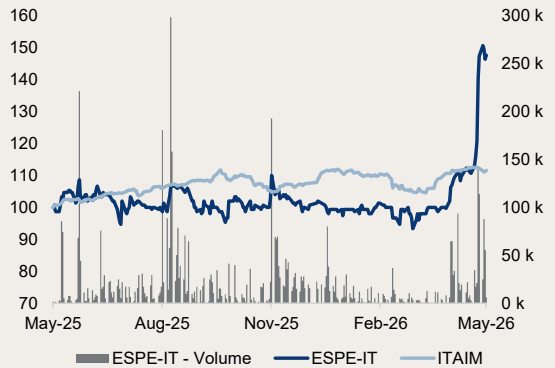
Euronext Growth Milan | Energy & Renewables | Italy

<p>Rating</p> <p>BUY</p> <p>unchanged</p>	<p>Target Price</p> <p>€ 8,00</p> <p>prev. € 7,50</p>
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Key Multiples	FY25A	FY26E	FY27E	FY28E
EV/Sales	0,8x	0,7x	0,7x	0,6x
EV/EBITDA	4,7x	4,7x	3,9x	3,4x
EV/EBIT	6,1x	6,2x	4,7x	4,1x
P/E	6,9x	7,1x	5,4x	4,7x
NFP/EBITDA	1,2x	1,0x	0,6x	0,4x

Key Financials (€/mln)	FY25A	FY26E	FY27E	FY28E
Value of Production	83,31	91,50	110,50	121,50
EBITDA	15,10	15,00	18,50	20,70
EBIT	11,70	11,50	15,00	17,20
Net Income	7,77	7,55	10,00	11,50
Net Financial Position	17,69	14,72	11,86	8,86
EBITDA margin	18,1%	16,4%	16,7%	17,0%
EBIT margin	14,0%	12,6%	13,6%	14,2%
Net income margin	9,3%	8,3%	9,0%	9,5%

Stock performance relative to FTSE Italia Growth



Stock Data

Risk	Medium
Price	€ 4,41
Target price	€ 8,00
Upside/(Downside) potential	81,5%
Ticker - Bloomberg Code	ESPE IM
Market Cap (€/mln)	€ 53,54
Enterprise Value (€/mln)	€ 71,23
Free Float (% on ordinary shares)	23,3%
Shares Outstanding	12.140.775
52-week high	€ 4,74
52-week low	€ 2,70
Average Daily Volumes (3 months)	17.746

Stock performance	1M	3M	6M	1Y
Absolute	38,2%	45,1%	33,6%	47,0%
to FTSE Italia Growth	37,5%	44,0%	27,1%	35,4%
to Euronext STAR Milan	38,0%	46,0%	31,3%	44,1%
to FTSE All-Share	35,5%	39,9%	19,2%	26,6%
to EUROSTOXX	36,7%	46,9%	24,5%	36,6%
to MSCI World Index	34,2%	39,8%	21,5%	22,2%

Source: FactSet

Main Ratios	FY25A	FY26E	FY27E	FY28E
ROI	29,7%	28,5%	34,4%	35,9%
ROE	58,5%	49,5%	52,6%	49,4%
ROA	10,8%	10,7%	12,3%	12,6%

Source: FactSet

FY25A Results

ESPE closed FY25A with strong results, with Value of Production equal to € 83.31 million (+26.2%), EBITDA of € 15.10 million (+74.8%) and EBITDA margin at 18.1%. The improvement reflects growth in the utility scale and agrivoltaic segments, the larger average size of contracts and the consolidation of the Group's perimeter, while also benefiting from a favourable phasing effect on certain multi-year projects.

The investment case remains focused on photovoltaics, which accounts for approximately 90.0% of revenues and around 97.0% of backlog. The order backlog, equal to € 99.80 million as of 13 May 2026, provides visibility through the end of 2027 and supports growth estimates, with expected Value of Production of € 91.50 million in FY26E and € 110.50 million in FY27E. The Company is also strengthening its positioning along the renewable energy value chain through O&M, Energy Security, BESS and the development of electrical substations, power skids and shelters.

Although these activities remain ancillary to the core photovoltaic EPC business, they increase the Group's industrial depth. NFP, equal to € 17.69 million in FY25, is expected to progressively improve, while the proposed dividend of € 0.30 per share introduces a potentially recurring remuneration element.

Estimates and Valuation Update

The new projections reflect a more prudent view of the 2026-2027 period, considering a first half characterized by a sector slowdown due to regulatory updates and incorporating the favourable phasing recorded in 2025, normalizing EBITDA margin in the 16.0%-17.0% range compared to previous expectations. Expected value of production for 2026 is therefore € 91.50 million, with EBITDA of € 15.00 million and EBITDA margin of 16.4%.

We conducted the valuation of ESPE's equity value using both the DCF method (including a specific risk premium of 2.5%) and the market multiples method. **The average equity value is € 97.2 million; target price is therefore € 8,00 (prev. € 7,50), BUY rating, MEDIUM risk.**

Economics & Financials

TABLE 1 - ECONOMICS & FINANCIALS

CONSOLIDATED INCOME STATEMENT (€/mln)	FY24A	FY25A	FY26E	FY27E	FY28E
Revenues	50,14	85,08	100,00	104,00	112,00
Work in progress	14,38	(3,94)	(10,00)	5,00	8,00
Other revenues	1,50	2,18	1,50	1,50	1,50
Value of Production	66,02	83,31	91,50	110,50	121,50
COGS	30,17	30,83	37,00	46,20	50,60
Services	20,80	26,26	28,00	33,70	37,50
Use of asset owned by others	0,36	0,65	0,70	0,75	0,80
Employees	5,38	9,69	10,00	10,50	11,00
Other operating expenses	0,68	0,78	0,80	0,85	0,90
EBITDA	8,64	15,10	15,00	18,50	20,70
<i>EBITDA Margin</i>	<i>13,1%</i>	<i>18,1%</i>	<i>16,4%</i>	<i>16,7%</i>	<i>17,0%</i>
D&A	2,75	3,40	3,50	3,50	3,50
EBIT	5,89	11,70	11,50	15,00	17,20
<i>EBIT Margin</i>	<i>8,9%</i>	<i>14,0%</i>	<i>12,6%</i>	<i>13,6%</i>	<i>14,2%</i>
Financial management	(0,60)	(0,58)	(0,70)	(0,75)	(0,80)
EBT	5,29	11,12	10,80	14,25	16,40
Taxes	1,85	3,34	3,25	4,25	4,90
Net Income	3,45	7,77	7,55	10,00	11,50
Minorities	(0,01)	0,68	0,80	0,85	0,90
CONSOLIDATED BALANCE SHEET (€/mln)	FY24A	FY25A	FY26E	FY27E	FY28E
Fixed Assets	7,69	13,75	14,00	14,00	14,00
Account receivable	24,70	31,49	34,50	40,00	43,60
Work in Progress	59,43	58,70	48,70	53,70	61,70
Account payable	17,04	17,45	18,00	22,20	24,50
Operating Working Capital	67,10	72,74	65,20	71,50	80,80
Other receivable	1,67	1,36	1,50	1,65	1,80
Other payable	44,34	45,79	37,00	40,00	45,00
Net Working Capital	24,43	28,31	29,70	33,15	37,60
Severance & other provisions	2,14	2,73	3,30	3,50	3,70
NET INVESTED CAPITAL	29,98	39,33	40,40	43,65	47,90
Share Capital	2,43	2,43	2,43	2,43	2,43
Reserves	8,80	10,48	14,05	16,92	21,82
Net Income	3,46	7,10	6,75	9,15	10,60
Equity	14,69	20,00	23,23	28,50	34,85
Minorities Equity	0,01	1,64	2,44	3,29	4,19
Cash & cash equivalents	1,08	3,05	9,28	12,14	15,14
Short term financial debt	11,09	9,66	10,00	10,00	10,00
M/L term financial debt	5,28	11,08	14,00	14,00	14,00
Net Financial Position	15,29	17,69	14,72	11,86	8,86
Sources	29,98	39,33	40,40	43,65	47,90

CONSOLIDATED CASH FLOW (€/mln)	FY24A	FY25A	FY26E	FY27E	FY28E
EBIT	5,89	11,70	11,50	15,00	17,20
Taxes	1,85	3,34	3,25	4,25	4,90
NOPAT	4,04	8,36	8,25	10,75	12,30
D&A	2,75	3,40	3,50	3,50	3,50
Change in NWC	(17,34)	(3,88)	(1,39)	(3,45)	(4,45)
<i>Change in receivable</i>	<i>(17,74)</i>	<i>(6,79)</i>	<i>(3,01)</i>	<i>(5,50)</i>	<i>(3,60)</i>
<i>Change in work in progress</i>	<i>(18,26)</i>	<i>0,74</i>	<i>10,00</i>	<i>(5,00)</i>	<i>(8,00)</i>
<i>Change in payable</i>	<i>2,17</i>	<i>0,41</i>	<i>0,55</i>	<i>4,20</i>	<i>2,30</i>
<i>Change in others</i>	<i>16,49</i>	<i>1,76</i>	<i>(8,93)</i>	<i>2,85</i>	<i>4,85</i>
Change in provisions	1,34	0,60	0,57	0,20	0,20
Operating Cash Flow	(9,21)	8,47	10,93	11,00	11,55
Capex	(6,5)	(9,5)	(3,7)	(3,5)	(3,5)
FREE CASH FLOW	(15,67)	(1,00)	7,19	7,50	8,05
Financial Management	(0,60)	(0,58)	(0,70)	(0,75)	(0,80)
Change in financial debt	11,40	4,37	3,26	0,00	0,00
Change in equity	2,74	(0,82)	(3,52)	(3,89)	(4,25)
FREE CASH FLOW TO EQUITY	(2,12)	1,97	6,23	2,86	3,00

Source: ESPE Historical Data and Integrae SIM estimates

Company Overview

ESPE SpA, headquartered in Grantorto (PD), has been active in the energy sector since 1974, with expertise in the construction of industrial electrical systems, automation systems and solutions for the production of energy from renewable sources.

The Company mainly operates through its plant engineering division as an **EPC contractor for industrial photovoltaic plants** and ground-mounted parks, as well as a System Integrator for complex plant engineering solutions. Alongside its photovoltaic core business, ESPE also oversees activities related to the production of mini-wind turbines and biomass cogenerators, maintaining a positioning focused on technological solutions for the energy transition.

Starting from 2024, ESPE launched an integration process aimed at strengthening design, permitting, operational and maintenance capabilities. The consolidation perimeter includes, in addition to the parent company, Reflow Srl, 57.0% owned and dedicated to O&M activities, Permotech Srl, 100.0% owned and specialized in the development of large photovoltaic plants, Secur Impianti Srl, 51.0% owned and active in security and video surveillance systems for infrastructures, Brain Room Srl, 100.0% owned through Secur Impianti, Soland Srl, 30.0% owned, Icaro Srl, 100.0% owned, and Gemini Solar Srl, 100.0% owned.

The Group has also established Heliogea Energy Srl together with Esco Agroenergetica Srl, with the aim of developing initiatives in the agrivoltaic segment and in small photovoltaic plants for the agricultural sector. This evolution confirms ESPE's path toward a more integrated model, in which the photovoltaic core business remains central but is supported by complementary activities such as permitting, engineering, O&M, Energy Security, remote-control systems, BESS and industrial solutions such as electrical substations, power skids and shelters.

FY25A Results

TABLE 2 - ACTUAL VS ESTIMATES FY25A

€/mln	VoP	EBITDA	EBITDA %	EBIT	Net Income	NFP
FY25A	83,31	15,10	18,1%	11,70	7,77	17,69
FY25E	70,10	11,95	17,0%	9,05	5,55	13,05
<i>Change</i>	<i>18,8%</i>	<i>26,3%</i>	<i>1,1%</i>	<i>29,3%</i>	<i>40,0%</i>	<i>n/a</i>

Source: Integrae SIM

ESPE closed 2025 with a strong acceleration in its main economic and financial results, benefiting from growth in the utility scale and agrivoltaic segments, the larger average size of contracts and the progressive consolidation of the Group's industrial perimeter. Consolidated revenues amounted to € 85.08 million, up 69.7% compared to € 50.14 million in FY24A, while value of production amounted to € 83.31 million, up 26.2% compared to € 66.02 million in the previous year. The different trend between revenues and value of production mainly reflects the effect of work in progress/inventories, which had a negative contribution in 2025 compared to the very significant positive contribution recorded in 2024, confirming the gradual conversion into revenues of multi-year contracts already included in the order backlog.

At operating level, **consolidated EBITDA amounted to € 15.10 million**, up 74.8% compared to € 8.64 million in FY24A, with EBITDA margin at 18.1%, compared to 13.1% in the previous year. EBIT amounted to € 11.70 million, almost doubling compared to € 5.89 million in 2024, despite the increase in D&A due to higher investments following the expansion of the Group's operations and investments; Net Income amounted to € 7.77 million, compared to € 3.45 million in the previous year. Group Net Income amounted to € 7.09 million, while the result attributable to minorities, equal to € 0.68 million, reflects the positive contribution of non-wholly owned consolidated companies.

Growth remains strongly driven by the photovoltaic core business. The Plant Engineering division generated € 79.20 million in revenues, equal to approximately 93.1% of total consolidated revenues, while photovoltaics accounted for approximately 90.0% of total revenues. The Production division contributed € 1.70 million, while the new Energy Security division, established following the entry of Secur Impianti Srl and Brain Room Srl into the perimeter, generated revenues of € 3.80 million. This confirms that, despite the progressive expansion of the industrial platform, the Group's economic profile still remains mainly focused on utility scale and agrivoltaic photovoltaics.

Both value of production and 2025 profitability were significantly above our previous expectations, increasing respectively by +18.8% on VoP and +26.3% on EBITDA. However, these results should also be read in light of the favourable phasing of certain multi-year contracts. In an EPC model based on contracts, the overall profitability of a project tends to remain substantially stable over its execution cycle; what can change is the timing distribution of revenues, costs and margins across individual years. As a result, the early execution and recognition of part of the works and related margins in 2025 must be partially discounted from estimates for the following years, avoiding the full extrapolation of the 2025 margin as a new structural run-rate.

Supporting this interpretation, in 2025 the incidence of raw material costs on value of production decreased to 37.0%, compared to 45.7% in FY2024, while service costs remained substantially stable at 31.5%. Personnel costs increased to 11.6%, compared to 8.1% in 2024, mainly due to the strengthening of the organizational structure and the new consolidation perimeter. Looking ahead, we therefore believe it is more appropriate to assume a normalization of EBITDA margin in the 16.5%-17.0% area, compared to the 18.1% peak recorded in FY2025.

The order backlog confirms still-high visibility. At year-end 2025, backlog amounted to € 78.50 million, compared to € 92.40 million at year-end 2024, with the decrease mainly attributable to the conversion into revenues of existing contracts. As of 13 May 2026, backlog had increased to approximately € 99.80 million, exceeding the year-end 2024 figure and confirming operating visibility extending at least until the end of 2027. The backlog remains almost entirely photovoltaic, with approximately 97.0% attributable to utility scale and agrivoltaic plants. This composition confirms the strength of ESPE's commercial positioning in its reference segments, while also indicating that the Group's diversification, although strategically relevant, does not yet materially change its revenue profile.

TABLE 3 - MAJOR NEW CONTRACTS

Signing Date	Plant Type	Capacity (MWp)	Value (€/mln)	Client	Location	Implementation period
30/06/2025	Ground PV	3,5	2,30	Leading Italian IPP	Province of Teramo	FY25
30/06/2025	Ground PV	3,6	2,10	Leading Italian IPP	Province of Teramo	FY25
25/09/2025	BESS	nd	1,00	Leading national operator	Emilia-Romagna	1H26
20/11/2025	Agri-PV	9,8	6,00	New Italian client	Province of Bologna	FY26
20/11/2025	Agri-PV	5,2	4,50	New Italian client	Province of Treviso	1H26
18/12/2025	Agri-PV	9,7	5,90	Existing client	Province of Reggio-Emilia	1H27
20/02/2026	PV+BESS 9 plants	4,15 MWp 4,6 MWh	9,00	Autostrada BS-VR- VI-PD	A4 motorway	FY26
31/03/2026	Ground PV	8,7	5,20	Italian IPP	Province of Bologna	FY26
31/03/2026	Ground PV	5,5	3,90	New Italian client	Province of Belluno	FY26
31/03/2026	Revamping/ repowering	3,9	2,00	Agricultural client	Province of Rovigo	FY26
11/05/2026	Ground PV	6,0	3,50	Italian IPP	Province of Modena	FY26
11/05/2026	Agri-PV	9,8	5,80	Existing client	Province of Bologna	FY27
TOTAL		74,45	51,20			

Source: ESPE press release, Integrae SIM elaboration

For FY26E, we assume a more contained backlog conversion in the first half of the year, in view of a general sector slowdown related to the wait for incentives and the temporary suspension/redefinition of certain operating activities, with greater concentration of works between 2H26 and 2027.

This dynamic does not alter the underlying demand profile, which remains positive, but requires a non-linear reading of the infra-annual progression of construction sites and, indirectly, of revenues and value of production.

From a balance sheet perspective, 2025 reflects the Group's progressive dimensional step-up and the beginning of a phase of greater industrial structuring. Consolidated Net Invested Capital amounted to € 39.33 million, compared to € 29.98 million at 31 December 2024, driven by the increase in Net Working Capital, equal to € 28.31 million compared to € 24.43 million in FY2024, and by the growth of fixed assets, linked to the investments carried out during the year, the strengthening of the industrial and operating structure and the consolidation of the new investment perimeter. Among the main investments, we highlight the progress of the **new warehouse under construction in Carmignano di Brenta**, an asset functional to the development of the new line dedicated to electrical substations, power skids and shelters.

Consolidated NFP stood at € 17.69 million, compared to € 15.29 million at year-end 2024, while consolidated shareholders' equity increased to € 21.64 million from € 14.69 million, supported by the result for the year. The NFP trend should be read in light of three elements: i) the growth in volumes and operating working capital, with inventories and trade receivables still significant due to the EPC contract-based model; ii) the industrial and strategic investments carried out during the period; iii) the progressive strengthening of the financial structure, already launched in 2025 with the € 2.00 million bond subscribed by Banca Valsabbina and continued in 2026 with the new € 8.00 million ESPE SpA 2026-2032 bond, fully subscribed by qualified investors. The bond is not reflected in FY25 NFP, but represents a relevant element for assessing the Group's prospective financial structure.

The Company also proposed the **distribution of a gross dividend of € 0.30 per share**, for a total of € 3.64 million, with a payout ratio of 52.1% and an indicated dividend yield of 8.3%. The proposal represents a positive shareholder remuneration signal, especially considering that it may be viewed as a potentially continuing policy. In light of earnings growth and leverage still contained relative to EBITDA, we believe that the distribution may become a recurring component of capital allocation, while maintaining the necessary balance with capex, working capital and industrial investments.

Strategic Developments and Sustainability Report

In addition to the strong evolution of the photovoltaic core business, the transactions involving Soland, Secur Impianti, Brain Room, Reflow, Permatech and Heliogea Energy Srl strengthen the Group's value proposition in several complementary areas, including design, permitting, O&M, energy security, video surveillance, remote control and solutions for the agricultural sector. All these activities represent a strategically relevant element and contribute positively to the quality of the perimeter and cross-selling capabilities, although the parent company still drives the economic results. Among the complementary activities, O&M and Energy Security appear to be the areas with the highest potential for recurring revenues.

Reflow can strengthen the post-construction management of plants, improving commercial continuity and the quality of relationships with industrial clients and IPPs, while Secur Impianti and Brain Room expand the offering in video surveillance, anti-intrusion, monitoring and remote control of agrivoltaic plants and energy infrastructures.

These activities are consistent with the evolution of the market, in which plants are becoming larger, more complex and more exposed to security, maintenance and smart asset-management requirements.

A further strategic axis concerns the development of the new line dedicated to the production of electrical substations, power skids and shelters. In the short term, we do not believe that this activity should be considered as a standalone business unit relevant in terms of revenues, as its contribution should remain partly integrated within photovoltaic contracts. However, the development of these capabilities can strengthen the Group's degree of vertical integration, improve its control over the electrical component of plants and increase ESPE's ability to manage larger and more complex projects. Consistently with this trajectory, we assume capex of approximately € 3.50 million per year until 2028, mainly related to the new production site, strategic equipment and the strengthening of operating capacity.

In the storage segment, ESPE has started its first activities on BESS systems, which should currently be considered as a technological extension of the photovoltaic business rather than as a standalone business line. In 2025, the Company announced a contract worth approximately € 1.00 million for advanced flow battery storage systems, within a pilot project of national strategic relevance, acting as System Integrator for design, supply coordination, installation and testing. This was followed, in 2026, by the award of Lot 2 of the Autostrada A4 tender, which provides for photovoltaic plants integrated with storage systems, for an ESPE share of approximately € 9.00 million. In our forecasts, we continue to treat BESS as an installation and technological component integrated into photovoltaic and infrastructure projects, without assuming significant standalone growth in the short term. The pilot project based on flow battery/vanadium technology nevertheless represents an important qualitative reference for the Group's positioning on more complex storage applications.

The **Group also approved its first Sustainability Report 2024-2025**, already commented on in our note dated 13 May, launching a structured ESG reporting process. The initiative does not change our economic and financial assumptions in the short term, but represents a step consistent with the Group's dimensional growth, the increase in organizational complexity and the greater focus on industrial clients, IPPs and infrastructure counterparties. Looking ahead, a more structured ESG reporting framework may help strengthen the dialogue with financial and industrial stakeholders, especially in a sector in which sustainability, traceability, safety and execution quality are increasingly relevant elements in partner selection.

FY26E - FY28E Estimates

TABLE 4 - ESTIMATES UPDATES FY26E-28E

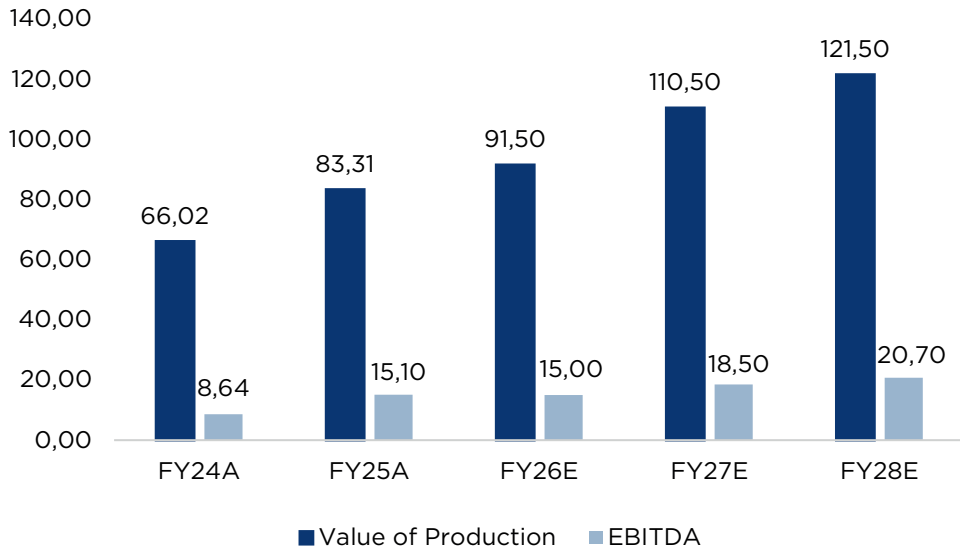
€/mln	FY26E	FY27E	FY28E
Value of production			
New	91,50	110,50	121,50
Old	100,15	110,20	n/a
<i>Change</i>	-8,6%	0,3%	n/a
EBITDA			
New	15,00	18,50	20,70
Old	17,50	19,80	n/a
<i>Change</i>	-14,3%	-6,6%	n/a
EBITDA margin			
New	16,4%	16,7%	17,0%
Old	17,5%	18,0%	n/a
<i>Change</i>	-1,1%	-1,2%	n/a
EBIT			
New	11,50	15,00	17,20
Old	15,70	17,90	n/a
<i>Change</i>	-26,8%	-16,2%	n/a
Net Income			
New	7,55	10,00	11,50
Old	9,85	11,25	n/a
<i>Change</i>	-23,4%	-11,1%	n/a
NFP			
New	14,72	11,86	8,86
Old	8,96	4,54	n/a
<i>Change</i>	n/a	n/a	n/a

Source: Integrae SIM

Based on the results published in the annual report for FY25A, we adjust our estimates for the coming years, extending the forecast horizon to 2028.

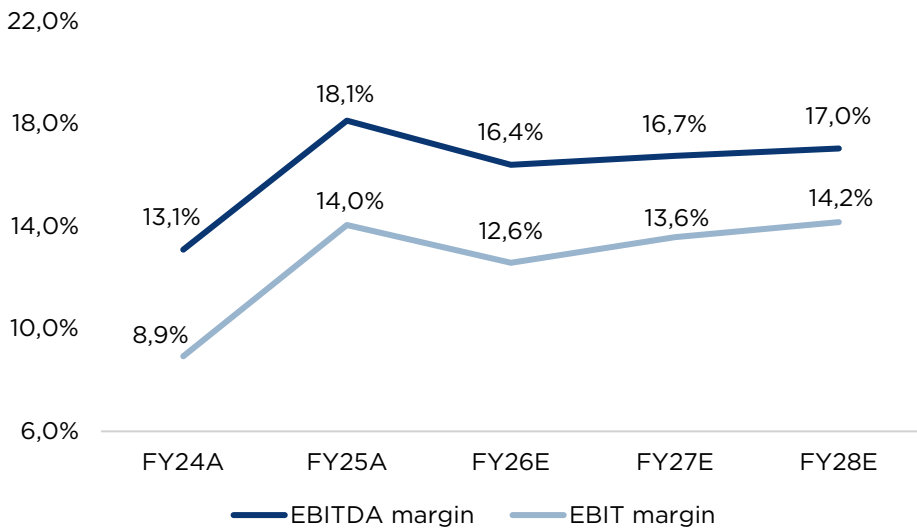
The new projections reflect a more prudent view of the 2026-2027 period, considering a first half characterized by a sector slowdown ahead of regulatory updates and incorporating the favourable phasing recorded in 2025. We therefore normalize EBITDA margin in the 16.0%-17.0% area, compared to our previous expectations. Expected value of production for 2026 is therefore equal to € 91.50 million, with EBITDA of € 15.00 million, while we revise NFP upwards to include a financial structure more consistent with the investment plan and working capital requirements, while maintaining a progressive deleveraging profile over the plan period.

CHART 1 - VOP AND EBITDA FY24A - FY28E (€/MLN)



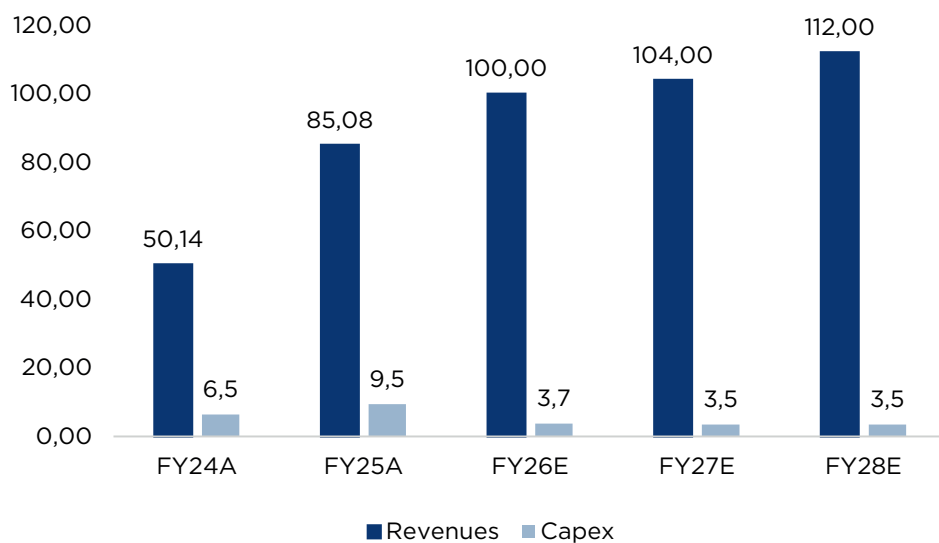
Source: Integrae SIM

CHART 2 - MARGIN % FY24A - FY28E



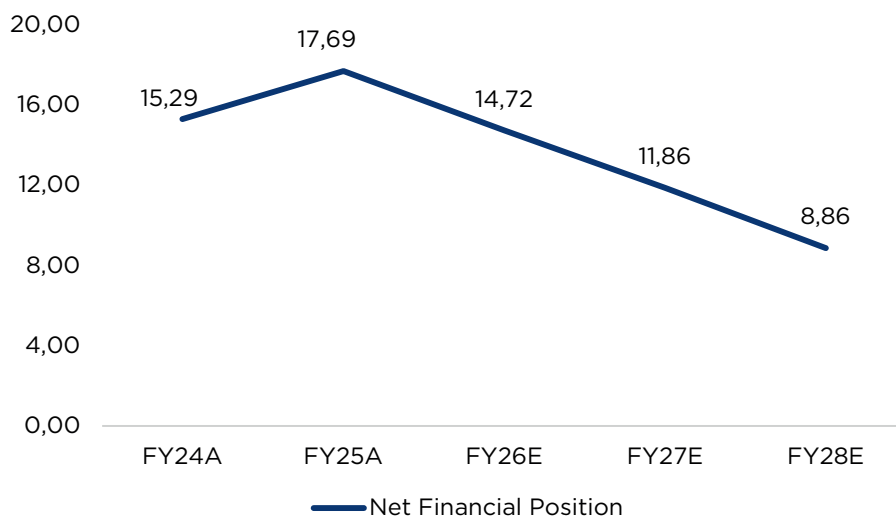
Source: Integrae SIM

CHART 3 - CAPEX FY24A - FY28E (€/MLN)



Source: Integrae SIM

CHART 4 - NFP FY24A - FY28E (€/MLN)



Source: Integrae SIM

Valuation

We carried out the equity value assessment of ESPE using the DCF methodology and the trading multiples of a sample of comparable companies.

DCF Method

TABLE 5 - WACC

WACC			9,2%
D/E 100,0%	Risk Free Rate 3,0%	β Adjusted 1,2	α (specific risk) 2,5%
Kd 6,5%	Market premium 6,7%	β Relevered 1,3	Ke 13,6%

Source: Integrae SIM

Considering a specific risk premium of 2.5%, the resulting WACC is 9.2%.

TABLE 6 - DCF VALUATION

DCF	% of EV	
FCFO Actualized	34,48	29,0%
TV Actualized DCF	84,47	71,0%
Enterprise Value	118,95	100,0%
NFP (FY25A)	17,69	
Minorities	3,31	
Equity Value	97,95	

Source: Integrae SIM

Based on the above data and taking into account our estimates and assumptions, the resulting **equity value is € 97.95 million.**

TABLE 7 - EQUITY VALUE SENSITIVITY ANALYSIS

€/mln	WACC							
	7,7%	8,2%	8,7%	9,2%	9,7%	10,2%	10,7%	
Growth Rate (g)	3,0%	161,5	144,4	130,3	118,5	108,6	100,2	92,8
	2,5%	147,2	132,8	120,8	110,7	102,0	94,5	88,0
	2,0%	135,3	123,1	112,7	103,9	96,2	89,5	83,7
	1,5%	125,4	114,8	105,8	98,0	91,1	85,1	79,8
	1,0%	117,0	107,8	99,7	92,8	86,6	81,2	76,4
	0,5%	109,8	101,6	94,5	88,2	82,6	77,7	73,3
	0,0%	103,5	96,2	89,8	84,1	79,1	74,5	70,5

Source: Integrae SIM

Market Multiples

Our panel consists of companies operating in the same industry as ESPE. These companies are the same ones used for the calculation of the Beta in the DCF method. The panel includes:

TABLE 8 - MARKET MULTIPLES

Company Name	EV/EBITDA			EV/EBIT			P/E		
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
ESI SpA	4,8x	3,2x	2,4x	6,9x	4,3x	3,2x	10,9x	10,9x	5,5x
Iniziativa Bresciane SpA	8,4x	7,9x	7,2x	18,1x	16,1x	13,9x	12,2x	10,9x	9,2x
Lemon Sistemi	4,9x	3,4x	2,8x	5,6x	3,9x	3,1x	7,0x	4,6x	3,6x
Emeren	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Solaria Energia y Medio Ambiente	13,3x	10,0x	8,1x	17,0x	12,6x	10,5x	18,8x	14,3x	11,4x
Voltalia SA	15,1x	11,3x	9,8x	39,7x	21,9x	18,3x	n/a	41,8x	16,9x
Median	8,4x	7,9x	7,2x	17,0x	12,6x	10,5x	11,5x	10,9x	9,2x

Source: Integrae SIM

TABLE 9 - MARKET MULTIPLES VALUATION

€/mln	FY26E	FY27E	FY28E
Enterprise Value			
EV/EBITDA	126,08	146,63	148,62
EV/EBIT	195,95	189,25	181,42
P/E	87,16	109,35	105,94
Enterprise Value post 25,0% discount			
EV/EBITDA	94,56	109,97	111,47
EV/EBIT	146,96	141,93	136,07
P/E	65,37	82,01	79,46
Equity Value			
EV/EBITDA	79,84	98,12	102,61
EV/EBIT	132,24	130,08	127,21
P/E	65,37	82,01	79,46
Average	92,48	103,40	103,09

Source: Integrae SIM

The equity value of ESPE was calculated using the market multiples EV/EBITDA, EV/EBIT, and P/E. After applying a 25.0% discount and deducting minorities equity, the resulting **equity value is € 96.35 million.**

Equity Value

TABLE 10 - EQUITY VALUE

Average Equity Value (€/mln)	97,2
Equity Value DCF (€/mln)	98,0
Equity Value Multiples (€/mln)	96,3
Target Price (€)	8,00

Source: Integrae SIM

This leads to an average equity value of approximately **€ 97.2 million**. The target price is therefore **€ 8.00** (previously **€ 7.50**). We confirm our **BUY** rating and **MEDIUM** risk.

TABLE 11 - TARGET PRICE IMPLIED VALUATION MULTIPLES

Multiples	FY25A	FY26E	FY27E	FY28E
EV/EBITDA	7,6x	7,7x	6,2x	5,5x
EV/EBIT	9,8x	10,0x	7,7x	6,7x
P/E	12,5x	12,9x	9,7x	8,4x

Source: Integrae SIM

TABLE 12 - CURRENT PRICE IMPLIED VALUATION MULTIPLES

Multiples	FY25A	FY26E	FY27E	FY28E
EV/EBITDA	4,7x	4,7x	3,9x	3,4x
EV/EBIT	6,1x	6,2x	4,7x	4,1x
P/E	6,9x	7,1x	5,4x	4,7x

Source: Integrae SIM

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01/08/2025	€ 3,06	BUY	€ 5,15	Medium	Breaking News
13/10/2025	€ 2,86	BUY	€ 7,50	Medium	Update
24/02/2026	€ 3,02	BUY	€ 7,50	Medium	Breaking News
02/04/2026	€ 2,98	BUY	€ 7,50	Medium	Breaking News
13/05/2026	€ 3,48	BUY	€ 7,50	Medium	Breaking News

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Upside Potential (for different risk categories)

Rating	Low Risk	Medium Risk	High Risk
BUY	Upside >= 7.5%	Upside >= 10%	Upside >= 15%
HOLD	-5% < Upside < 7.5%	-5% < Upside < 10%	0% < Upside < 15%
SELL	Upside <= -5%	Upside <= -5%	Upside <= 0%
U.R.	Under Review		
N.R.	Not Rated		

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