


UPDATE

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ESPE

Euronext Growth Milan | Energy & Renewables | Italy

Rating

 **BUY**

unchanged

Target Price

**€ 5,15**

prev. € 4,40

Key Multiples	FY24A	FY25E	FY26E	FY27E
EV/Sales	1,1x	0,7x	0,6x	0,6x
EV/EBITDA	6,2x	5,8x	4,3x	4,0x
EV/EBIT	9,0x	8,6x	5,0x	4,6x
P/E	11,0x	10,4x	5,7x	5,3x
NFP/EBITDA	1,8x	2,1x	1,2x	0,8x

Key Financials (€/mln)	FY24A	FY25E	FY26E	FY27E
Value of Production	66,02	70,10	95,15	102,20
EBITDA	8,64	9,10	12,50	13,45
EBIT	5,89	6,20	10,70	11,55
Net Income	3,45	3,65	6,60	7,10
Net Financial Position	15,29	18,95	15,11	11,34
EBITDA margin	13,1%	13,0%	13,1%	13,2%
EBIT margin	8,9%	8,8%	11,2%	11,3%
Net income margin	5,2%	5,2%	6,9%	6,9%

Stocks performance relative to FTSE Italia Growth



Stock Data

Risk	Medium
Price	€ 3,12
Target price	€ 5,15
Upside/(Downside) potential	65,1%
Ticker - Bloomberg Code	ESPE IM
Market Cap (€/mln)	€ 37,88
Enterprise Value (€/mln)	€ 53,17
Free Float (% on ordinary shares)	24,7%
Shares Outstanding	12.140.775
52-week high	€ 3,72
52-week low	€ 2,32
Average Daily Volumes (3 months)	4.000

Stock performance	1M	3M	6M	1Y
Absolute	11,9%	4,5%	16,2%	16,2%
to FTSE Italia Growth	7,5%	4,4%	15,4%	21,4%
to Euronext STAR Milan	-2,1%	7,8%	12,5%	20,7%
to FTSE All-Share	-5,3%	-1,8%	-2,3%	1,3%
to EUROSTOXX	-1,3%	4,3%	2,0%	9,6%
to MSCI World Index	2,2%	7,3%	16,5%	6,3%

Source: FactSet

Main Ratios	FY24A	FY25E	FY26E	FY27E
ROI	19,6%	17,3%	29,8%	31,7%
ROE	40,1%	36,7%	51,4%	46,0%
ROA	6,2%	6,5%	9,5%	9,2%

Source: FactSet

## FY24A Results

In 2024 ESPE presents the first consolidated financial statements in recent history, expanding the scope of consolidation only one year after listing and reflecting structural expansion driven by vertical integration and growth by external lines. Value of production reaches € 66.0 million with EBITDA of € 8.6 million (13.1%) and Net Income of € 3.4 million, allowing the Board of Directors to approve the distribution of a dividend of € 0.15 per share, with a dividend yield of 4.8% and payout at 36.3%. NFP worsens slightly due to working capital and investments made, but at the same time the backlog exceeds € 100.0 million, providing visibility on results until mid-2026. The coming months will focus on the integration of the new investments in Permatest Srl (FTV development), Rigoni Lab Srl (engineering), Reflow Srl (O&M) and Soland Srl (EPC), as well as the implementation of ongoing projects to strengthen the presence in the energy sector.

## Estimates and Valuation Update

In light of the results published in the annual report for FY24A, we slightly adjust our estimates for the coming years, extending the time horizon to 2027. Specifically, we expect 2025 production value of € 70.10 million with EBITDA of € 9.10 million, confirming the 2024 margin of 13.0%. For the following years, we expect volume and production value to increase to € 102.20 million in FY27E (CAGR 2024-2027: 15.7%) and EBITDA of € 12.50 million, corresponding to a 13.2% marginality.

We conducted the assessment of ESPE's equity value based on the DCF method, including a specific risk of 2.5% in the WACC calculation. The equity value, using DCF, is € 78.5 million. **Target price is € 5.15 (prev. € 4.40), BUY rating and MEDIUM risk.**

# Economics & Financials

TABLE 1 - ECONOMICS & FINANCIALS

CONSOLIDATED INCOME STATEMENT (€/mln)	FY23A	FY24A	FY25E	FY26E	FY27E
Revenues	42,74	50,14	72,00	82,00	93,00
Work in progress	16,12	14,38	(3,00)	12,00	8,00
Other revenues	0,52	1,50	1,10	1,15	1,20
<b>Value of Production</b>	<b>59,38</b>	<b>66,02</b>	<b>70,10</b>	<b>95,15</b>	<b>102,20</b>
COGS	30,45	30,17	32,15	44,00	46,60
Services	20,01	20,80	22,00	30,85	33,70
Use of asset owned by others	0,48	0,36	0,45	0,60	0,70
Employees	3,78	5,38	5,70	6,50	7,00
Other operating expenses	0,51	0,68	0,70	0,70	0,75
<b>EBITDA</b>	<b>4,16</b>	<b>8,64</b>	<b>9,10</b>	<b>12,50</b>	<b>13,45</b>
<i>EBITDA Margin</i>	<i>7,0%</i>	<i>13,1%</i>	<i>13,0%</i>	<i>13,1%</i>	<i>13,2%</i>
D&A	1,31	2,75	2,90	1,80	1,90
<b>EBIT</b>	<b>2,85</b>	<b>5,89</b>	<b>6,20</b>	<b>10,70</b>	<b>11,55</b>
<i>EBIT Margin</i>	<i>4,8%</i>	<i>8,9%</i>	<i>8,8%</i>	<i>11,2%</i>	<i>11,3%</i>
Financial management	(0,32)	(0,60)	(0,60)	(0,65)	(0,70)
<b>EBT</b>	<b>2,53</b>	<b>5,29</b>	<b>5,60</b>	<b>10,05</b>	<b>10,85</b>
Taxes	0,90	1,85	1,95	3,45	3,75
<b>Net Income</b>	<b>1,63</b>	<b>3,45</b>	<b>3,65</b>	<b>6,60</b>	<b>7,10</b>
Minorities	0,00	(0,01)	0,00	0,00	0,00
CONSOLIDATED BALANCE SHEET (€/mln)	FY23A	FY24A	FY25E	FY26E	FY27E
<b>Fixed Assets</b>	<b>3,98</b>	<b>7,69</b>	<b>11,00</b>	<b>13,00</b>	<b>15,00</b>
Account receivable	6,96	24,70	26,00	29,00	32,00
Work in Progress	41,17	59,43	56,43	68,43	76,43
Account payable	14,86	17,04	20,00	23,50	27,00
<b>Operating Working Capital</b>	<b>33,26</b>	<b>67,10</b>	<b>62,43</b>	<b>73,93</b>	<b>81,43</b>
Other receivable	4,35	1,67	1,50	1,30	1,00
Other payable	30,53	44,34	36,00	49,00	57,50
<b>Net Working Capital</b>	<b>7,09</b>	<b>24,43</b>	<b>27,93</b>	<b>26,23</b>	<b>24,93</b>
Serverance & other provisions	0,80	2,14	3,10	3,30	3,50
<b>NET INVESTED CAPITAL</b>	<b>10,27</b>	<b>29,98</b>	<b>35,83</b>	<b>35,93</b>	<b>36,43</b>
Share capital	2,00	2,43	2,43	2,43	2,43
Reserves	4,88	8,80	10,80	11,80	15,57
Net Income	1,63	3,46	3,65	6,60	7,10
<b>Equity</b>	<b>8,50</b>	<b>14,69</b>	<b>16,88</b>	<b>20,83</b>	<b>25,09</b>
Cash & cash equivalents	3,20	1,08	1,05	1,39	1,66
Short term financial debt	3,28	11,09	10,00	7,00	4,00
M/L term financial debt	1,69	5,28	10,00	9,50	9,00
<b>Net Financial Position</b>	<b>1,77</b>	<b>15,29</b>	<b>18,95</b>	<b>15,11</b>	<b>11,34</b>
<b>SOURCES</b>	<b>10,27</b>	<b>29,98</b>	<b>35,83</b>	<b>35,93</b>	<b>36,43</b>

CONSOLIDATED CASH FLOW (€/mln)	FY23A	FY24A	FY25E	FY26E	FY27E
<b>EBIT</b>	<b>2,85</b>	<b>5,89</b>	<b>6,20</b>	<b>10,70</b>	<b>11,55</b>
Taxes	0,90	1,85	1,95	3,45	3,75
<b>NOPAT</b>	<b>1,95</b>	<b>4,04</b>	<b>4,25</b>	<b>7,25</b>	<b>7,80</b>
D&A	1,31	2,75	2,90	1,80	1,90
<b>Change in NWC</b>	<b>1,31</b>	<b>(17,34)</b>	<b>(3,50)</b>	<b>1,70</b>	<b>1,30</b>
<i>Change in receivable</i>	6,23	(17,74)	(1,30)	(3,00)	(3,00)
<i>Change in work in progress</i>	(21,10)	(18,26)	3,00	(12,00)	(8,00)
<i>Change in payable</i>	2,59	2,17	2,96	3,50	3,50
<i>Change in others</i>	13,60	16,49	(8,17)	13,20	8,80
Change in provisions	(0,02)	1,34	0,97	0,20	0,20
<b>Operating Cash Flow</b>	<b>4,55</b>	<b>(9,21)</b>	<b>4,61</b>	<b>10,95</b>	<b>11,20</b>
Capex	(2,7)	(6,5)	(6,2)	(3,8)	(3,9)
<b>FREE CASH FLOW</b>	<b>1,89</b>	<b>(15,67)</b>	<b>(1,60)</b>	<b>7,15</b>	<b>7,30</b>
Financial Management	(0,32)	(0,60)	(0,60)	(0,65)	(0,70)
Change in financial debt	(1,46)	11,40	3,63	(3,50)	(3,50)
Change in equity	1,50	2,74	(1,46)	(2,65)	(2,83)
<b>FREE CASH FLOW TO EQUITY</b>	<b>1,61</b>	<b>(2,12)</b>	<b>(0,04)</b>	<b>0,35</b>	<b>0,27</b>

Source: ESPE Historical Data and Integrae SIM estimates

## Company Overview

ESPE SpA, based in Grantorto (PD), has been active in the energy sector since 1974, specializing in the realization of industrial electrical installations and automation systems.

Starting in 2003, ESPE has undertaken a continuous and structured activity in the field of renewable energy, initially focusing on photovoltaics, then expanding its expertise in small wind power in 2011 and in biomass cogeneration in 2013, through a proprietary technology branded "ESPE."

The company operates through its plant division, establishing itself as an EPC contractor specializing in the supply of industrial-grade photovoltaic systems and ground-mounted parks, as well as a System Integrator for the installation of electrical and industrial systems. In addition, ESPE operates a division dedicated to the production of mini-wind turbines and biomass cogenerators.

The Company's client portfolio includes industrial groups, small and medium-sized enterprises, as well as both Italian and international investors.

As of 2024, the Group's consolidation scope also includes Reflow Srl (67.0%) and Permotech Srl (100.0%), which were acquired in July and November, respectively.

# FY24A Results

TABLE 2 – ACTUAL VS ESTIMATES FY24A

€/mln	VoP	EBITDA	EBITDA %	EBIT	Net Income	NFP
FY24A	66,02	8,64	13,1%	5,89	3,45	15,29
FY24E	70,00	7,00	10,0%	5,00	3,25	7,05
Change	-5,7%	23,4%	3,1%	17,8%	6,1%	n/a

Source: Integrae SIM

In a press release dated May 28, 2025, Enrico Meneghetti, Chairman and Chief Executive Officer of ESPE, stated: *“2024 marks a turning point in ESPE’s history: a year of industrial consolidation and strong growth, during which we evolved from a specialized company into an integrated group within the renewable energy value chain. The financial results achieved—particularly the doubling of EBITDA—reflect the robustness of our operating model and the continued trust placed in us by our reference market. We have enhanced our ability to deliver turnkey solutions that are both reliable and efficient. Today, we oversee all phases of the process, enabling us to face market challenges with greater promptness and strategic foresight. We continue the current fiscal year with a stronger identity, an evolved organizational structure, and a clear objective: to continue creating value for all our stakeholders. In this context, the proposal to distribute a dividend of € 0.15 per share is consistent with our intention to share the fruits of growth and the strength of the trajectory with our shareholders.”*

The fiscal year 2024 marks the introduction of the first consolidated financial statements in the Company’s recent history, reflecting a year marked by intense corporate and industrial development just twelve months after the listing. ESPE completed several strategic transactions, integrating new entities into the scope of consolidation, with the aim not only of expanding its production capacity, but above all of broadening its service portfolio, strengthening its position along the value chain, and accelerating the vertical integration process within the renewable energy industry.

Among the main transactions completed during the year, noteworthy are the acquisition of 100.0% of Permotech Srl, a company specialized in securing authorizations for medium- and large-scale photovoltaic plants; the incorporation of Gemini Solar Srl, focused on the design and construction of PV systems; and the transfer of the business unit dedicated to O&M activities to Reflow Srl, in which ESPE now holds a 67.0% equity interest. These three companies have been included—on a pro rata basis according to the acquisition or incorporation date—within the consolidation scope of the 2024 financial statements, which is therefore not comparable with the previous year. Additionally, ESPE acquired a 40.0% stake in Rigoni Lab Srl, a company operating in electrical and plant engineering design. However, this equity investment is not included in the consolidation scope, as it qualifies as a minority interest.

The consolidated value of production for the newly formed ESPE Group reached € 66.02 million, driven primarily by the growth in the photovoltaic business, which accounted for approximately 95.0% of total revenues. The Production division contributed only marginally, with € 0.40 million. Compared to the stand-alone figure of € 65.75 million, the consolidated result includes the contribution of the newly acquired entities, which remains limited given their integration occurred mostly

towards the end of the year.

EBITDA was particularly strong, reaching € 8.64 million (€ 8.37 million on a stand-alone basis, more than double the € 4.16 million reported in 2023 and exceeding our estimate of € 7.00 million), corresponding to an EBITDA margin of 13.1%. This performance benefited from the increasing operational efficiency achieved in the management of projects, supported by a more structured internal capacity and the consolidation of a backlog composed of larger, multi-year contracts. We believe that, in the medium term, the ESPE Group may further improve this metric, not only due to continued efficiency gains at the parent company level, but especially thanks to the integration of newly acquired subsidiaries. The engineering expertise of Rigoni Lab may contribute to improving project gross margins by reducing reliance on external professionals, while Permotech's activity—focused on obtaining permits—is inherently characterized by significantly higher profitability compared to the EPC business.

EBIT, in addition to standard D&A reflecting the evolution of investments in fixed assets, includes a provision of € 1.20 million and amounts to € 5.89 million, with an EBIT margin of 8.9%. Net income stood at € 3.45 million, benefiting from the exceptionally positive year and demonstrating the solid resilience of the Group's industrial structure following the IPO and the integration of new subsidiaries. The Board of Directors proposed the distribution of an ordinary dividend of € 0.15 per share, corresponding to a payout ratio of 36.3%.

From a balance sheet perspective, Net Financial Position amounted to € 15.29 million and reflects the increased use of financial resources to support the core business, driven by the expansion of the order backlog and the intensification of operating activities, which led to a significant increase in net working capital to € 24.43 million in FY24A. To support the development of the core business and the Group's future growth, ESPE made greater use of bank credit lines and new structured financing instruments, including a shareholder loan of € 1.80 million granted on May 10, 2024, by Espe Tecnologie Srl, ESPE's majority shareholder. The loan carries a fixed annual interest rate of 6.0% and is repayable within five years.

At the same time, the Group's equity structure was further strengthened by the positive net result for the year and by capital increases completed following the IPO (€ 2.10 million raised in late February 2024) and the acquisition of Permotech Srl. On November 27, 2024, an additional reserved capital increase of € 0.87 million was carried out to cover part of the € 1.50 million consideration agreed for the full acquisition of Permotech Srl. Following the subscription of this capital increase, Matteo Vecchiato, founder of Permotech, holds 3.2% of ESPE's ordinary shares and serves as Chairman and CEO of Permotech Srl.

As of December 31, 2024, the Group's order backlog stood at € 92.40 million, showing strong growth compared to the beginning of the year and reflecting intense commercial activity in the utility-scale and rooftop photovoltaic segments. This expansion continued in the early months of 2025, bringing the backlog to € 104.90 million as of May 28, 2025. The photovoltaic component accounted for approximately 97.0% of the total, with ground-mounted systems representing around 93.0% of the PV segment—confirming ESPE's distinctive positioning in the EPC sector. There are currently 33 active ground-mounted photovoltaic projects, with a total value of € 94.30 million and an average ticket exceeding € 2.90 million, in addition to rooftop installations totaling € 6.70 million. The remaining portion of the backlog relates to system integration, mini-wind, and biomass cogeneration activities.

The delivery of the current backlog is largely expected to be completed by the first half of 2026, ensuring strong short- to medium-term revenue visibility and reinforcing the sustainability of growth. The evolution of the backlog reflects not only the robustness of demand in the photovoltaic sector, but also the effectiveness of ESPE’s commercial strategy, which is focused on securing multi-year contracts with IPP operators, industrial clients, and multi-sector groups. These agreements translate into a qualified pipeline with high expected margins.

TABLE 3 – MAJOR NEW CONTRACTS

Subscription date	Type of plant	Power (MWp)	Value (€/mln)	Client	Location	Implementation period
12/03/2024	Ground project	59,0	31,00	3 IPP	Italy	1H25
05/04/2024	Ground project	20,6	11,30	Italian IPP	Rome	1H25
29/05/2024	Ground project	9,2	5,00	International client	Province of Matera	1H25
09/07/2024	Ground project	7,1	4,20	Italian IPP	Province of Pavia	1H25
25/07/2024	2 Ground project	6,1	4,30	Energy & Agricultural client	Province of Rovigo	1H25
03/02/2025	Agrivoltaic project	5,3	3,40	New Italian client	Province of Vicenza	FY25
03/02/2025	Agrivoltaic project	1,9	1,30	New Italian client	Province of Modena	FY25
28/02/2025	Ground project	7,2	3,80	Italian client	Province of Siena	1H26
28/02/2025	O&M activities	75,0	1,00	two-years contract	Province of Viterbo	FY26
13/05/2025	Ground project	19,4	10,90	3 Italian IPP	Brindisi, Fermo, Perugia	FY25
TOTAL		210,8	76,20			

Source: ESPE press release, Integrae SIM elaboration

2024 was a year of transformation and consolidation for ESPE, which successfully capitalized on the strong momentum in the Italian market, expanding its business through acquisitions, doubling both EBITDA and Net Income, and introducing a dividend distribution policy, expected to be maintained in future years. The M&A transactions and corporate reorganization initiatives laid the foundations for a more integrated and comprehensive business model across the renewable energy value chain, while the significant growth of the order backlog provides a solid basis for sustained expansion going forward. In 2025, ESPE is targeting further development of its core operations and newly acquired activities, with a particular focus on engineering and permitting capabilities, expanding O&M services, and exploring new international opportunities—such as the Japanese market for the internally produced CHIP50 biomass cogenerator. To strengthen its positioning, the Group participated in the international Intersolar Europe 2025 trade fair, where it received strong market interest for its new pre-wired Power Skid and Shelter solutions. These advanced proprietary engineering systems, designed for the transformation and distribution of energy in ground-mounted FTV plants, have already been successfully tested on ESPE-owned installations and are now available for sale to third-party clients.

## FY25E - FY27E Estimates

TABLE 4 - ESTIMATES UPDATES FY25E-27E

€/mln	FY25E	FY26E	FY27E
<b>Value of production</b>			
New	70,1	95,2	102,2
Old	93,5	111,5	n/a
<i>Change</i>	-25,0%	-14,7%	n/a
<b>EBITDA</b>			
New	9,1	12,5	13,5
Old	10,6	14,0	n/a
<i>Change</i>	-13,7%	-10,4%	n/a
<b>EBITDA margin</b>			
New	13,0%	13,1%	13,2%
Old	11,3%	12,5%	n/a
<i>Change</i>	1,7%	0,6%	n/a
<b>EBIT</b>			
New	6,2	10,7	11,6
Old	8,4	11,6	n/a
<i>Change</i>	-25,7%	-7,4%	n/a
<b>Net Income</b>			
New	3,6	6,6	7,1
Old	5,6	7,8	n/a
<i>Change</i>	-34,2%	-14,8%	n/a
<b>NFP</b>			
New	19,0	15,1	11,3
Old	5,2	0,2	n/a
<i>Change</i>	n/a	n/a	n/a

Source: Integrae SIM

Following the results published in the FY24A annual report, we have slightly revised our projections for the coming years and extended the forecasting horizon to 2027.

Specifically, the updated estimates incorporate a slower increase in the value of production between 2024 and 2025, reflecting delays in the implementation of the FER X Decree. Nevertheless, we forecast a production value of € 70.10 million in 2025 (+6.2% YoY), primarily driven by the completion of construction sites launched in 2024—which explains the reduced level of work-in-progress expected at year-end. The substantial existing backlog is projected to be absorbed during the first half of 2026, while the steady acquisition of new contracts is expected to push the value of production beyond € 102.20 million by 2027, also benefiting from the full contribution of consolidated subsidiaries.

On a conservative basis—and in light of the excellent 2024 results—we do not project further significant margin expansion. However, we consider a 13.0% EBITDA margin to be a sustainable level in the coming years, supported by higher value-added activities

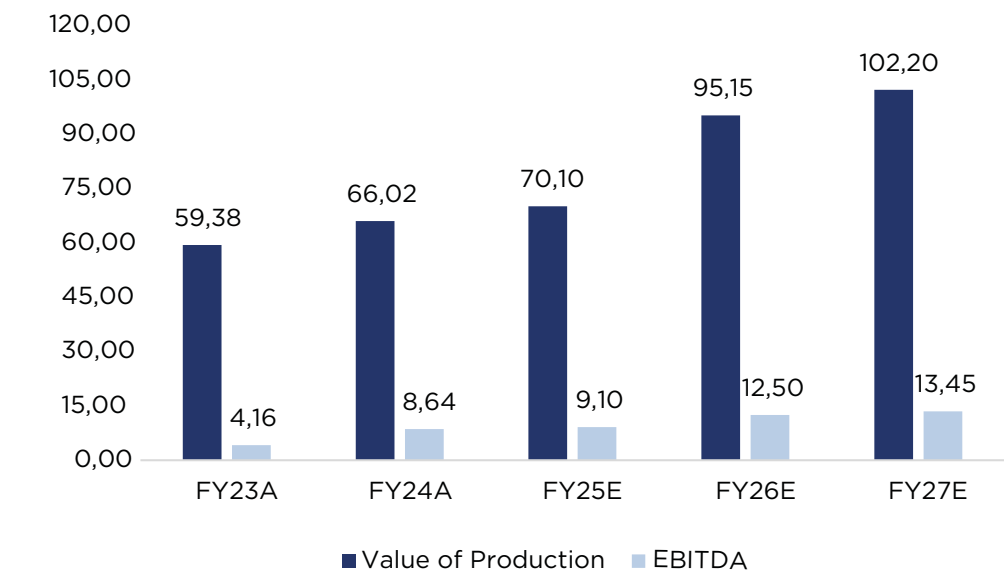


such as Rigoni Lab's engineering services and Permotech's permitting operations. As a result, we estimate 2025 EBITDA at € 9.10 million, rising to € 13.45 million in 2026, with a margin of 13.2%.

On the balance sheet side, in addition to updating our assumptions to reflect the contribution of newly consolidated entities (or, in the case of Soland Srl, recognized at cost), we have assumed that the dividend distribution observed in 2024 will become recurring, with an average payout ratio of approximately 40.0%.

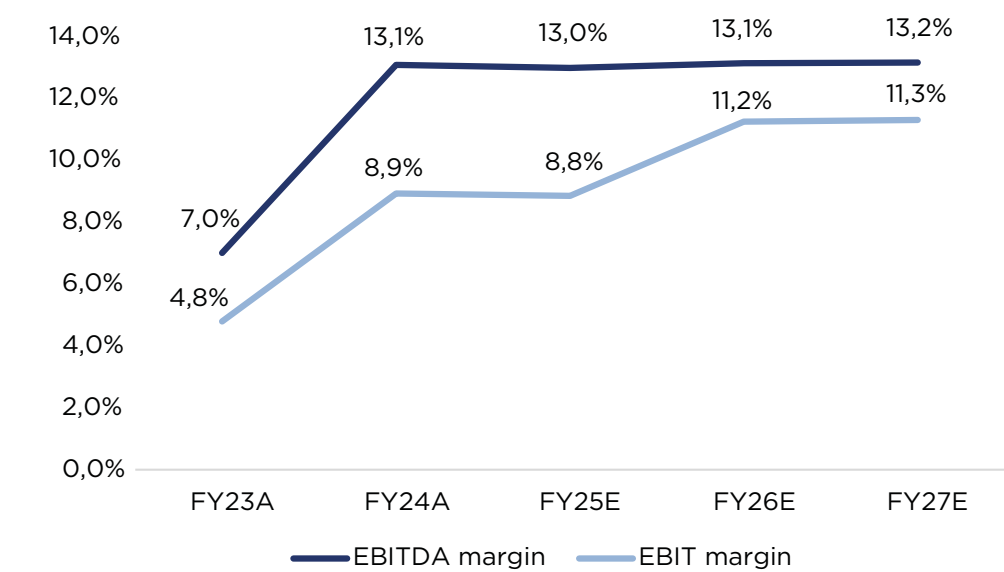
Lastly, investment assumptions for the period include the completion of an industrial facility currently under construction on Company-owned land, scheduled for delivery by the end of 2025, along with ordinary capital expenditures on equipment and materials. Net Financial Position is expected to worsen slightly in 2025, mainly due to increased working capital requirements, but to improve gradually in the following years.

CHART 1 - VOP AND EBITDA FY23A - FY27E (€/MLN)



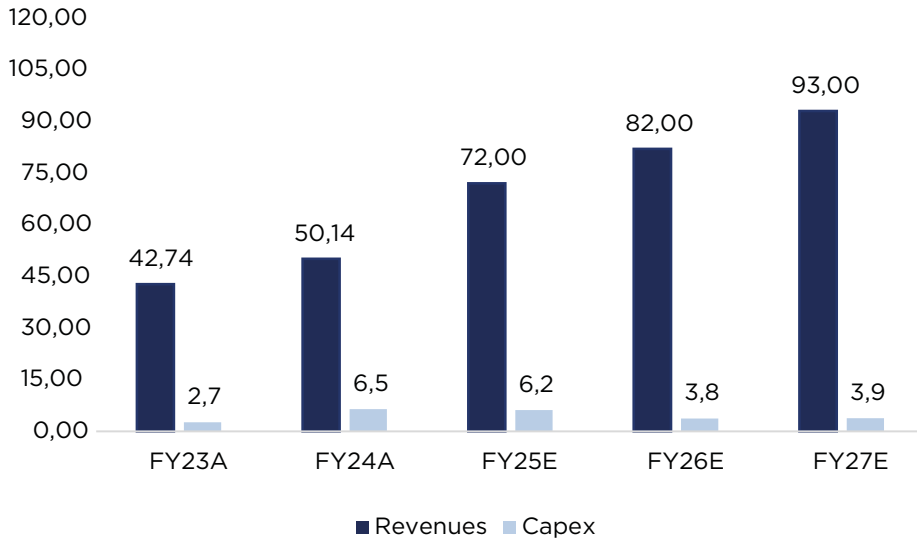
Source: Integrae SIM

CHART 2 - MARGIN % FY23A- FY27E



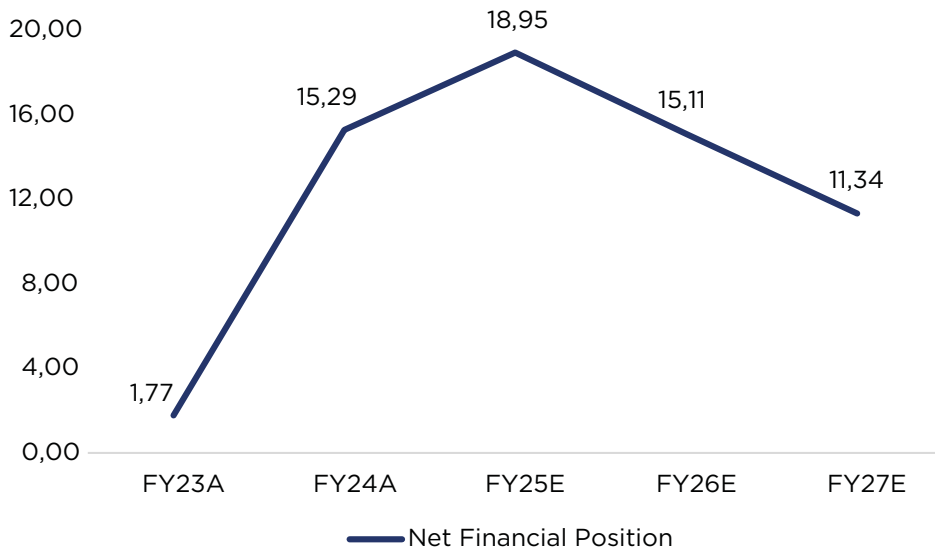
Source: Integrae SIM

CHART 3 - CAPEX FY23A - FY27E (€/MLN)



Source: Integrae SIM

CHART 4 - NFP FY23A - FY27E (€/MLN)



Source: Integrae SIM

# Valuation

We conducted the assessment of ESPE's equity value based on the DCF methodology and multiples of a sample of comparable companies.

## DCF Method

TABLE 5 - WACC

WACC			8,9%
D/E 100,0%	Risk Free Rate 2,5%	β Adjusted 1,28	α (specific risk) 2,5%
Kd 5,0%	Market premium 7,3%	β Relevered 1,42	Ke 14,3%

Source: Integrae SIM

For prudential purposes, we included a specific risk of 2.5%. The WACC is 8.9%.

TABLE 6 - DCF VALUATION

DCF	% of EV	
FCFO Actualized	27,71	29,6%
TV Actualized DCF	66,06	70,4%
<b>Enterprise Value</b>	<b>93,78</b>	<b>100,0%</b>
NFP (FY24A)	15,29	
<b>Equity Value</b>	<b>78,49</b>	

Source: Integrae SIM

Taking our assumptions as a reference, the result is an equity value of € 78.49 million.

TABLE 7 - EQUITY VALUE SENSITIVITY ANALYSIS

€/mln	WACC							
		7,4%	7,9%	8,4%	8,9%	9,4%	9,9%	10,4%
Growth Rate (g)	3,0%	132,0	117,2	105,1	95,2	86,9	79,8	73,7
	2,5%	119,9	107,5	97,3	88,8	81,5	75,2	69,8
	2,0%	110,0	99,5	90,7	83,3	76,8	71,3	66,4
	1,5%	101,8	92,7	85,1	78,5	72,8	67,8	63,4
	1,0%	94,8	86,9	80,2	74,3	69,2	64,7	60,7
	0,5%	88,9	81,9	75,9	70,6	66,0	61,9	58,3
	0,0%	83,7	77,5	72,1	67,4	63,2	59,4	56,1

Source: Integrae SIM

# Market Multiples

Our panel consists of companies operating in the same industry as ESPE. These companies are the same as those used to calculate the Beta for the DCF method. The panel consists of:

TABLE 8 - MARKET MULTIPLES

Company Name	EV/EBITDA			EV/EBIT			P/E		
	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E
ESI SpA	4,2x	3,2x	2,4x	6,0x	4,8x	3,4x	n/a	n/a	n/a
Iniziativa Bresciane SpA	7,6x	7,4x	7,0x	14,8x	14,2x	13,2x	10,7x	9,7x	10,3x
Lemon Sistemi	4,9x	2,2x	1,4x	5,9x	2,4x	1,5x	10,0x	3,7x	2,3x
Emeren	9,5x	5,1x	n/a	9,5x	10,8x	n/a	n.m.	8,6x	n/a
Solaria Energia y Medio Ambiente	10,2x	9,2x	8,0x	13,2x	12,3x	10,8x	12,2x	11,5x	10,1x
Voltalia SA	12,9x	10,1x	8,5x	25,9x	19,3x	14,7x	n.m.	n.m.	29,4x
<b>Median</b>	<b>8,5x</b>	<b>6,2x</b>	<b>7,0x</b>	<b>11,3x</b>	<b>11,6x</b>	<b>10,8x</b>	<b>10,7x</b>	<b>9,1x</b>	<b>10,2x</b>

Source: Integrae SIM

TABLE 9 - MARKET MULTIPLES VALUATION

€/mln	FY25E	FY26E	FY27E
<b>Enterprise Value</b>			
EV/EBITDA	77,62	77,96	94,47
EV/EBIT	70,24	123,78	124,59
P/E	39,11	60,27	72,31
<b>Enterprise Value post 25,0% discount</b>			
EV/EBITDA	58,22	58,47	70,86
EV/EBIT	52,68	92,83	93,44
P/E	29,33	45,20	54,23
<b>Equity Value</b>			
EV/EBITDA	39,26	43,36	59,52
EV/EBIT	33,72	77,73	82,10
P/E	10,38	30,10	42,89
<b>Average</b>	<b>27,79</b>	<b>50,40</b>	<b>61,51</b>

Source: Integrae SIM

The equity value of ESPE was calculated using market multiples EV/EBITDA, EV/EBIT, and P/E. After applying a discount of 25.0%, this results in an equity value of **€ 46.6 million**.

# Equity Value

TABLE 10 - EQUITY VALUE

Equity Value (€/mln)	62,5
Equity Value DCF (€/mln)	78,5
Equity Value Multiples (€/mln)	46,6
Target Price (€)	5,15

Source: Integrae SIM

This results in an average equity value of about € 62.5 million. **The target price is thus € 5.15 (prev. € 4.40). We confirm BUY rating and MEDIUM risk.**

## TARGET PRICE IMPLIED VALUATION MULTIPLES

Multiples	FY24A	FY25E	FY26E	FY27E
EV/EBITDA	9,0x	8,6x	6,2x	5,8x
EV/EBIT	13,2x	12,6x	7,3x	6,7x
P/E	18,1x	17,1x	9,5x	8,8x

Source: Integrae SIM

TABLE 11 - CURRENT PRICE IMPLIED VALUATION MULTIPLES

Multiples	FY24A	FY25E	FY26E	FY27E
EV/EBITDA	6,2x	5,8x	4,3x	4,0x
EV/EBIT	9,0x	8,6x	5,0x	4,6x
P/E	11,0x	10,4x	5,7x	5,3x

Source: Integrae SIM

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09/05/2025	€ 3,02	BUY	€ 4,40	Medium	Breaking News
14/05/2025	€ 3,02	BUY	€ 4,40	Medium	Breaking News

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#### Upside Potential (for different risk categories)

Rating	Low Risk	Medium Risk	High Risk
BUY	Upside $\geq$ 7.5%	Upside $\geq$ 10%	Upside $\geq$ 15%
HOLD	-5% < Upside < 7.5%	-5% < Upside < 10%	0% < Upside < 15%
SELL	Upside $\leq$ -5%	Upside $\leq$ -5%	Upside $\leq$ 0%
U.R.	Under Review		
N.R.	Not Rated		

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